

SALES & Marketing Manager

Itec Free State

VACANCY

Duties will include but not limited to:

- Manage and grow existing customer base and develop and close new business opportunities.
- Meet and exceed the Sales Monthly targets.
- Manages the Sales Team and product line to maximize sales revenues and meet corporate objectives.
- Negotiating all contracts with prospective clients.
- Preparing weekly and monthly reports.
- Coordinating sales efforts with marketing programs.
- Visiting clients and potential clients to evaluate needs or promote products and services.
- Handle Client Queries
- Manage the Sales Team and the performance of the Sales Executives
- Maintaining client records.
- Engage with product managers.
- Generating proposals and presentations.

Candidate Requirements:

QUALIFICATIONS

- National Senior Certificate / NQF 4

ESSENTIAL EXPERIENCE

- MS Office (Outlook, Word, Excel, PowerPoint).
- Minimum 3-5 years of experience in the Technology sector. Managed Services, Telecoms, Enterprise or XaaS is highly beneficial.
- Strong negotiation skills.
- Must have own vehicle and valid Driver's license.



Kindly send detailed CV's to
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