





Market comparison of cloud video solutions			zoom	BlueJeans			pexip
Dedicated (not Windows based) vendor meeting hardware systems	Y	Y	N*	N	Y*	Y	n/a
Room systems designed for huddle spaces	Y	Y	Y	Y	Y	Y	n/a
Dedicated systems designed for large rooms with AV requirements	Y	Y	N	N	N	Y	n/a
Easy hardware provisioning with quick connect code	Y	Y	Y	Y	N	N	n/a
Comprehensive reporting in management console	Y	Y	Y	Y	N	N	Y
Centralized endpoint configuration for all settings	Y	Y	Y	N	N	N	n/a
Organization is ISO/IEC 27001 certified	Y	Y	N	N	Y	N	N
99.999% uptime SLA guarantee	Y	N	N	N	N	N	N
Data jurisdiction guarantee	Y	N	N	N	Y**	N	N
Unlimited number of users with software client at no charge	Y	N	N	N	Y	N	Y
Group (channel) messaging / team collaboration with software client	Y	Y	Y	N	Y	N	N
Fully automatic updates and upgrades for hardware systems & applications	Y	Y	Y	N	Y	N	N
Third party endpoint registrations with directories (H.323)	Y	N	Y^	N	N	partial	Y
Point-to-point calling	Y	Y	Y^^	N	Y	Y	Y
Permanent virtual meeting rooms (VMRs)	Y	Y	Y	Y	N	Y	Y
H.323 and SIP interoperability at no extra charge	Y	Y	N	Y	N	Y	Y
Connect to Microsoft Teams meetings with approved CVI	Y	Y	Y	Y	n/a	Y	Y
Microsoft Teams integration	Y	Y	Y	Y	n/a	Y	N

* Microsoft has an appliance strategy through their partnership with Poly. Zoom has announced dedicated hardware in partnership with Neat and Poly

** Available on negotiation

^ Requires extra cost, not included in any standard subscription

^^ In context of a meeting

Lifesize has third party endpoints registrations; not directories

